Agency & Digital Business

Our responsibilities

We are responsible for underwriting business in the US InsurTech segment and are a trusted partner for MGAs fronted by a variety of carriers for all property and casualty lines.

Furthermore, we are the underwriting center for all cannabis-related business in the US. In addition, we manage and underwrite Hannover Re's worldwide nuclear underwriting capacity interacting with the national pools and specialized mutuals.

Our approach

We target Managing Agents, InsurTechs and specialty focused risk carriers enhancing capacity levels in underserved areas of the market. Thereby, we focus on digital business opportunities providing flexible and tailor made solutions.

We build close and sustainable relationships along the value chain, adopting quickly and in a flexible manner to our clients' needs. We are a creative and reliable long-term partner.

With years of experience in supporting the Cannabis insurance industry, our team is a trusted leader in this emerging segment of the reinsurance market.

We view the broking partners as our clients and happily work together with them in providing solutions to MGAs, InsurTechs and carriers. These solutions need to be characterised by a fair risk sharing approach.

We are prepared to offer pricing support, help in finding primary capacity, help in scaling the respective business opportunity globally and to assist in due diligences by including our various Digital Business Accelerator Teams.

We look forward to working with you!

Your primary contacts



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