PERIODIC DISCLOSURES



FORM NL-40 Business Acquisition through different channels

Name of the Insurer: Hannover Rück SE – India Branch

Registration No.: FRB/004

Date of Registration with the IRDAI : 21st December, 2016

for period ended 31 March 2018

(Rs in Lakhs)

	Business Acquisition through different channels								
		Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
SI.No.	Channels	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	NA	-	NA		NA	-	NA	
2	Corporate Agents-Banks	NA	-	NA		NA	-	NA	
3	Corporate Agents -Others	NA	-	NA		NA	-	NA	
4	Brokers	NA	5,663	NA	126	NA	23,442	NA	126
5	Micro Agents	NA	-	NA		NA	-	NA	
6	Direct Business	NA	8,996	NA	94	NA	33,390	NA	94
	Total (A)		14,659		220		56,832		220
1	Referral (B)	NA	-	NA	-	NA	-	NA	-
	Grand Total (A+B)		14,659		220		56,832		220

Note:

- 1. Premium means amount of premium received from business acquired by the source
- 2. Being reinsurer, we only enter into reinsuance treaty with directly insurance companies. As such, details of No of Policies is not applicable.
- 3. Premium includes estimated premium as well.